

Technology and People in the Railroad Industry

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“It’s All About The People”

- You can have the latest and greatest technology in the whole wide world, but the employees must buy-in and embrace it, **AND BE TRAINED** on how to use it....
 - WHY is this new technology here?
 - WHAT will it do for (or to) me?
 - ATTITUDE - How do I feel about it?
 - TRAINING – How do I use it?
- (Now a couple of amusing stories to make my point)



The Case Of The Stalled Ore Train



Cleveland to Weirton, WV, Ore Train Stalls On The Cleveland Line (1990)

- Railroad is upgrade (big time) from Lake Erie
- 100 ore jennies, loaded iron ore pellets
- Train stalls right in front of the yard office
- Diesel Maintainer and I are “On the Scene!”
- He has a BIG pipe wrench, and I supposedly have an engineering degree....
- But the locomotives are computer controlled
- “Maybe we can turn it off and then turn it back on, huh Joe??”



And The Results?

- We knew **WHY** the railroad wanted more efficient, computer controlled locomotives
- We knew **WHAT** we had since all the screens were blinking an error message of some kind and the train was stalled...
- We had great **ATTITUDES** (we really wanted to get the train moving – Pittsburgh was yelling on the phone and radio)
- **BUT – WE HAD NO TRAINING and HAD NO IDEA HOW TO FIX IT !**
- (I think a Road Foreman or Tech Rep got it moving later)





A Personal Computer Arrives at the Ashtabula Harbor Yardmaster's Desk in Northeast Ohio!



The Yardmaster's Computer

- Ashtabula Harbor was still a punch card operation when I started (Am I that old?)
- The Personal Computer arrives!
- Grouchy Yardmaster with almost 40 years service is on daylight...
- Not pleased, "Not going to use this thing!"
- Training commenced....



And The Results?

- **WHY** – Keep better track of cars in the yard
- **WHAT** – Could make my job easier, although the clerk might get laid off...
- **ATTITUDE** – Might not be so bad after all...
- **TRAINING** – That guy from Philadelphia showed me how to use it...

“Let me find your car for you in the computer!”

